



## Top tea MLM companies 2026

### **Summary:**

Let's take a look at the top MLM tea companies and see how they help people succeed by using a direct selling model and shape the tea industry's future, making high-quality health and wellness products available to everyone.

### **Prepared by:**



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### **Reference:**

<https://www.epixelmlmsoftware.com/blog/top-tea-mlm-companies>



#	Company	Revenue 2024 (in million USD)	Revenue 2023 (in million USD)	Growth Rate	Year Founded	
1	Herbalife	USA	5000	5062	-1%	1980
2	Vida Divina	USA	917	917	0%	2016
3	Total Life Changes	USA	250	300	-17%	2003
4	Alphay International	China	195	195	0%	2002
5	Organo	Canada	25	25	0%	2008
6	Steeped Tea	Canada	23	23	0%	2006
7	HB Naturals	USA	3	3	0%	N/A

Data updated in July 2025

\*The above list is subject to market changes and modifications.

**Reference:**

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