

Top MLM Companies in Indonesia

Summary:

MLM as a marketing model has been flourishing in the Indonesian market for years. The success of the top MLM companies in Indonesia is only a testament to the potential of MLM and the quality of the services they are offering to the Indonesian citizens.

Prepared by:



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Reference:

https://www.epixelmlmsoftware.com/blog/top-mlm-companies-indonesia

| # | Company | Country | Revenue 2024 (in million USD) | Revenue 2023 (in million USD) | Growth Rate | Year Founded |
|----|---------------------------|----------------|----------------------------------|-------------------------------------|----------------|-----------------|
| 1 | Amway | USA | 7,400 | 7,700 | -4% | 1959 |
| 2 | Herbalife | USA | 5,000 | 5,062 | -1% | 1980 |
| 3 | PM- International | Luxembourg | 3,220 | 3,030 | 6% | 1993 |
| 4 | Coway | South Korea | 3,031 | 2,699 | 12% | 1989 |
| 5 | Atomy | South Korea | 1,830 | 1,710 | 7% | 2009 |
| 6 | Young Living | USA | 1,800 | 2,000 | -10% | 1993 |
| 7 | Nu Skin | USA | 1,732 | 1,969 | -12% | 1984 |
| 8 | USANA | USA | 855 | 921 | -7% | 1992 |
| 9 | DXN Global | USA | 800 | 902 | -11% | 1993 |
| 10 | Oriflame | Sweden | 653 | 811 | -19% | 1967 |
| 11 | Shaklee | USA | 500 | 500 | 0% | 1956 |
| 12 | Unicity | USA | 450 | 450 | 0% | 2001 |
| 13 | Tiens | China | 435 | 435 | 0% | 1995 |
| 14 | 4Life | USA | 300 | 341 | -12% | 1998 |
| 15 | New Image Group | New Zealand | 261 | 434 | -40% | 1984 |
| 16 | Sunrider International | USA | 236 | 236 | 0% | 1982 |
| 17 | Naturally Plus | Japan | 208 | 218 | -5% | 1999 |
| 18 | Elken | Malaysia | 200 | 200 | 0% | 1995 |
| 19 | One More International | Turkey | 78 | 78 | 0% | 2014 |
| 20 | Synergy International | USA | 75 | 75 | 0% | 2000 |

Data updated on July 2025

*The above list is subject to market changes and modifications.

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